

CFLINBURGH
TASK - 2014

Hi Wendy,

Here are some parameters for the subdivisions we have coming up this year....and into next.

- 1) Sewall in Greenland10 lots.....price range high 400's-700k I would suggest starting above 500k... This is the one where we wanted to test 'the new look' We do not think we need to change everything, but we realize all builders in Scotties domain has all your designs at their disposal. When you go to his website...we are just part of the crew. Jen and I think we should attempt to find the next look...assumedly with your help. But as I said...it will need to remain our look. That is the distinction. How we structure it and design it, and promote it, and 'feed' it is up to us.
- 2) Rollinsford.....15-17 lots....10000sq ft building envelopes , 'in town' Lot sizes 16,000 s.f. - 46,000 s.f. (lot #7); building envelopes 4,500 s.f. (lots 8 & 9) to 20,000+ (lots 6 & 7), average approx. 8,500-9,000 s.f. market in the 300-350k range...devon woods-clover style.
- 3) Rockingham cc. 52 lots 8500sq ft-12,000 sq ft avg...some as big as 1800~~x~~ sq ft. similar feel to laurel court in Portsmouth. Definitely want a 'look' here too. 300k-400k
- 4) There are others...small 9 lot subdivision in Kittery(Burns) clover like homes 300k-400k
- 5) 17 lots in Kittery...for 2015...might lend itself to a village 'green' potentially.325k-400k
- 6) 10 lot rural subdivision in Newmarket...1/2 ac lots...could be our new look with smaller designs???? 325k-450k

The price ranges are the best market information we have currently.

We also have a few others we are looking at...but are not quite there yet.

See you guys tomorrow.

Paul